

Your business is not an "island." It grows and flourishes through business connections, customer input, and networking efforts that help solve problems, identify issues, and – through joint efforts – improve your livelihood.

The same is true of your contractors association. The PCA Midwest & Plumbing Council Midwest stay connected on behalf of our members so we can give you our very best by belonging to like-minded organizations serving all other facets of the plumbing industry.

As you will see, "The Better Way is PCA" when it comes to connecting and advancing our industry. To learn more about how your association can provide even more value and resources to signatory contractors like you, visit www.plumbingcouncil.org/premiums.

None of us is as strong as all of us!





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www.plumbingcouncil.org/pca | www.plumbingcouncil.org

PCA MIDWEST & PLUMBING COUNCIL MIDWEST

Partnerships,
Affiliations &
Connections
throughout
our Industry









Seasoned and prosperous plumbing contractors got that way by recognizing that industry-wide networking is a key ingredient to the ongoing growth and success of their businesses. It matters.

Since 1882 — when the original group of contractors first joined together to form the PCA — we've never stopped learning from each other, sharing information, unifying and speaking in one voice for labor relations, while jointly representing all PCA-affiliated employers for the common good of our trade.

Think about it: your company finds it beneficial to interact and stay in touch with industry peers (and frankly, competitors) through your Association (the PCA Midwest). Similarly, as an organization, the PCA Midwest does the same thing. We participate, belong, interact and support a number of reputable trade-related organizations (our "peers") that all share the aim to improve and guard the progress, success, safety and prosperity of the industry. Through collaboration and cooperation, by working together, our mutual goal is to keep your livelihood the best it can be.



ILLINOIS PHCC

The PCA Midwest financially supports and actively participates in the **IL PHCC**. Every PCA Midwest contractor member is additionally enrolled as a member in this state chapter of the National Plumbing-Heating-Cooling Contractors Association by virtue of belonging to the PCA Midwest. In fact, the PCA Midwest is the only local plumbing contractors association in Chicagoland and the 17 counties comprising the Local 130 jurisdiction that is officially affiliated with the PHCC.

The IL PHCC links PHCC affiliated employer associations throughout our state – including the PCA Midwest – under this one "umbrella" organization that serves, represents and advocates for plumbing (and heating/cooling) contractors; lobbies for pro-contractor legislation; advances and defends our stringent state plumbing code; educates owners and managers on effective business practices; trains techs to ensure superior skills; and strives at all times to protect the health, welfare and safety of the residents of Illinois.

For many decades, numerous PCA Midwest members have loyally served on the IL PHCC's board, attended meetings and events, and generously devoted their time – and that tradition continues on. Visit the IL PHCC website at **www.ilphcc.com** to learn more.



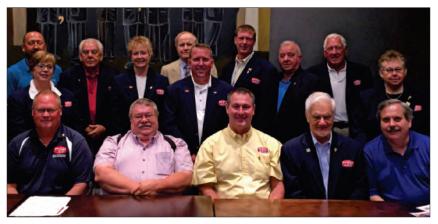
State & Local Assoc.















IMSCA
(ILLINOIS
MECHANICAL
& SPECIALTY
CONTRACTORS
ASSOCIATION)

The **Illinois Mechanical & Specialty Contractors Association** is a prominent state-wide organization supported for over 40 years by the PCA Midwest (which is a dues paying IMSCA member, and PCA representatives consistently attend IMSCA meetings and events). IMSCA is considered to be the proactive voice of the signatory (union) construction subcontracting industry in Illinois, representing the legislative and regulatory interests of more than 2,000 construction employers. Our Executive Director, S.J. Peters, is an officer of IMSCA (Secretary) as of January 2017. Currently, no other signatory plumbing contractors' organization in greater Chicagoland and throughout our 17 county area is connected to or supports IMSCA – only the PCA Midwest.

As the lobbying arm for most of Illinois' local signatory employer associations (including MCAA, PHCC and SMACNA chapters), IMSCA introduces and takes positions on legislation of interest to its member entities. Its lobbyists are available to answer questions on pending legislation at any time, plus provide the PCA Midwest with frequent updates on all proposed Illinois legislation which could impact the construction industry. Visit the IMSCA website at www.imsca.org to learn more.



State & Local Assoc.







SFRVICE

CORPORATION)

The **Construction Industry Service Corporation (CISCO)** is a non-profit joint labor-management cooperative founded in 1988 to bring union construction labor and management representatives together to work collaboratively to better the construction industry as a whole.

The PCA Midwest is a CISCO member organization (currently the sole area plumbing industry employer association in that role), providing financial backing through an annual grant while participating in many of its endeavors. PCA Midwest & Plumbing Council Midwest Executive S.J. Peters is a CISCO board member, and our Communications & Public Affairs Director Jeff Weiss is co-chair (management) of CISCO's Legislative Committee. CISCO takes part in numerous PCA Midwest events (and vice versa), plus information and resources are exchanged constantly.

CISCO represents over 8,000 union contractors and 140,000+ workers in Cook, DuPage, Lake, Kane, Kendall and McHenry Counties. CISCO's primary mission is to





strengthen the unionized construction market in greater Chicagoland by performing three major roles: it serves as a forum to facilitate dialogue between contractors and building trades union leaders regarding mutual problems and concerns; it functions as a clearinghouse for information on the local construction industry; and it acts as a promotional "arm" to encourage union construction with the user community and the general public. CISCO focuses on

cooperative efforts to reduce conflicts while enhancing the competitiveness of union construction. CISCO aims to build trust between the parties and foster a joint commitment by local contractors and union labor to achieve high-quality, on-time, and within budget delivery on all projects.

The PCA Midwest is proud to belong, support and be involved in CISCO's efforts. Visit **www.cisco.org**.







Local Assoc.

The **Chicagoland Construction Safety Council (CCSC)** is a not-for-profit organization dedicated to the advancement of safety and health interests in the field of construction throughout the world. The PCA Midwest is an affiliated association that financially supports the CCSC with its services, information and classes available and promoted to all Plumbing Council Midwest contributing contractors. Chartered in 1989 by a board of directors comprised mainly of large construction company owners and operators, CCSC has become a world class professional construction consortium with associations that span the globe.

The CCSC's mission – which the PCA Midwest & Plumbing Council endorse – is "to reduce the tragic and costly accidents, injuries and illnesses that take the lives of six construction men and women in the United States every day." The CCSC is funded by the contributions and grants from both the public and private sector (including the PCA Midwest & Plumbing Council, and in the past by PAMCANI). The Chicagoland Construction Safety Council and its related organization, the Construction Safety Council (CSC), have been providing credible safety and health information to the construction industry for nearly 25 years in the following areas:

- Training and Education Qualified instructors provide safety training to both construction employers and employees. Classes are taught at the training center in Hillside, Illinois and at outreach and on-site locations. CSC also holds an annual Construction Safety Conference and Expo, which provides the opportunity to learn about the latest safety products and services along with professional development seminars, complete training programs and mini-sessions.
- Training Materials and Publications The CSC delivers current, pertinent and timely publications, and an abundance of practical educational materials covering a variety of other targeted safety programs.

 Research - Extensive research of fatalities, injuries, losses, and OSHA citations are performed prior to the development of all training programs to thoroughly address the most comprehensive coverage of safety concerns for a particular topic.

 Consultation - CSC has collected credentials of consultants with specialized knowledge and certifications.
 These references are made available to contractors, unions, and associations that may require either immediate or long-term qualified safety consultation.







MORE SAFETY EDUCATION AND RESOURCES OFFERED:

A PCA Midwest & Plumbing Council Priority







The PCA Midwest & Plumbing Council Midwest's commitment to workplace safety and health extends beyond the CCSC & CSC. Avoiding work-related injuries, illnesses and fatalities through training and information is paramount, with the added benefit of keeping the costs incurred by our contractors for proper training at a minimum. Our designated safety advisor - Roger Paveza, founder and President of Vista Safety Consulting LLC – monitors and provides frequent updates and recommendations concerning the latest safety laws, regulations and trends while also serving as an instructor for PCA Midwest-sponsored Continuing Education classes and seminars. Paveza has recently overseen the PCA Midwest's re-issued and updated "Company Safety Manual" (available at no charge to all Plumbing Council Midwestaffiliated contractors). Moreover, Paveza's articles and briefings on workplace safety are published regularly in the print newsletter ("At Work") and weekly e-news bulletin ("Workflow") produced for PCA Midwest members and all Plumbing Council Midwest-affiliated contractors, which are also posted on our website. The PCA Midwest additionally conducts its annual "Company Safety Awards" program, which recognizes a consistent or improved safety record for association member companies. PCA Midwest contractor members "compete" only against themselves (the criteria is their own company's documented safety track record from one year to the next) to maintain or enhance their own workplace safety score, and they are honored with a special award to showcase this achievement.



ASSOCIATION OF

AMERICA)

The PCA Midwest (as PAMCANI was for nearly two decades prior to merging into the PCA/Plumbing Council) is proud to serve as a local chapter of the "MCAA" which nationally serves the unique needs of approximately 2,600 firms involved in plumbing, heating, A/C, refrigeration, piping, and mechanical service. Only PCA Midwest (UA LU 130) and MCA Chicago (UA LU 597) are the official and recognized MCAA chapters in our market area.

The MCAA provides members with quality educational materials and programs to help them attain the highest level of managerial and technical expertise. The PCA Midwest encourages our contractors to join the MCAA, though MCAA dues are paid by the contractors.

The MCAA includes the Mechanical Service Contractors of America; Plumbing Contractors of America (PCA Midwest & Plumbing Council Midwest Executive Director S.J. Peters served on this board for nearly 10 years); Manufacturer/Supplier Council; Mechanical Contracting Education and Research Foundation; and National Certified Pipe Welding Bureau. MCAA events include its annual Convention; annual Industry Funds Conference; Construction Technology Conference; Student Chapter & Mechanical Contractor Summit; Field Leaders Conference; Fabrication Conference; Safety Directors Conference; National Issues Conference;



National Assoc. Affiliations



Association Executives Council Conference (to which the PCA Midwest senior staff belong, now known as "AEC Best Practices Conference"); and Collective Bargaining Seminar (regularly attended by our contract negotiations team). PCA Midwest officers and its Executive Director consistently take part in MCAA's annual Convention and Industry Fund Conference. For more information about the MCAA, visit www.mcaa.org.







PHCC NA

(PLUMBINGHEATING
COOLING
CONTRACTORS
NATIONAL
ASSOCIATION)

The PCA Midwest is proud to have first established itself as the local chapter of the **National PHCC** back in the 1970s. Formed in 1883, the PHCC National Association is dedicated to the advancement and education of the plumbing and HVACR industry for the health, safety, and comfort of society and the protection of the environment. It provides legislative advocacy, education and training to more than 3,500 plumbing and HVACR businesses and 70,000 technicians. Members of PHCC have access to a wide variety of services designed to increase their professionalism, grow their businesses and improve profitability. All PCA Midwest member contractors are enrolled (and annual dues are paid by the PCA) as members of both the National PHCC and the UAC (Union Affiliated Contractors).

The PCA Midwest has been an active local PHCC chapter,



National Assoc. Affiliations with our members taking on key leadership positions in three distinct "enhanced service groups" the Construction Contractors of America; Quality Service Contractors: and Union Affiliated Contractors. Midwest members consistently Washington D.C.

attend the annual PHCC National Convention and take part in the annual Legislative Conference in

A unique and productive forum tied closely to the National PHCC is the **Plumbing Industry Council** whose meetings are traditionally scheduled at the National

PHCC Convention and also at the UAC "Unity" conference. The Plumbing Industry Council meeting – led by the UA's Director of Plumbing – presents an invitation-only gathering for reports and discussion bringing together a wide range of industry trade associations, contractors, UA union officials, technical and code organizations, and more. The PCA Midwest/Plumbing Council Midwest is the only plumbing employer association in the greater Chicagoland area and the 17 county jurisdiction of UA Local 130 that is represented at all meetings of the Plumbing Industry Council.

The PCA Midwest also shares industry news and offers educational programs (that originate at the National PHCC) with our local chapter members. It's much more than just words: PCA Midwest member contractors have been elected as PHCC National Zone Directors, and have lovally served as national PHCC (and UAC) officers, board members and on committees over many years. For more information about the National PHCC, visit www.phccweb.org







UAC (UNION AFFILIATED CONTRACTORS, OF THE NATIONAL PHCC) The PCA Midwest is among the most active PHCC chapters to be involved with the **UAC**, with our local members having taken on chairmanships, trustee and committee posts since the early 2000s, as well as playing a critical role in planning and participating in the annual (and at times more frequent) conference known as "Unity." All PCA Midwest member contractors are enrolled (and annual dues paid by the PCA) as members of both the National PHCC and the Union Affiliated Contractors (UAC).

The UAC is an "enhanced service group" of the Plumbing – Heating – Cooling Contractors – National Association representing a unified voice for the signatory contractors and association executives within PHCC to make sure special needs and concerns are presented, with an emphasis on interacting regularly with UA officials to address issues faced only by union employing contractors. The UAC works with these key industry segments to develop a "total craft approach" to meeting the needs of construction buyers. A primary benefit of this collaborative relationship is the enhanced ability to quickly and effectively respond to changes in the industry. The UAC's Mission Statement emphasizes its formation to "establish, maintain and nurture a working relationship between the United Association (UA) employing segment of the PHCC-





National Association and the UA with a "relationship [that] is to be built on trust and cooperative efforts [and dialogue] on issues which both organizations agree, on a national or regional basis." The UAC also regularly produces its "eMessenger" online and email newsletter to keep contractors informed; offers high level networking forums for contractors and UAC (and PCA Midwest) member contractors; and presents timely, comprehensive educational programs covering emerging technologies and best practices in the industry. For more about the UAC, visit www.phccweb.org and search "UAC."

















THE PCA MIDWEST & PLUMBING COUNCIL MIDWEST:

We believe in working together with related and allied organizations locally...

The PCA Midwest in recent years has also forged and preserved cooperative and collaborative alliances with a number of significant plumbing & piping industry organizations that deserve to be mentioned. By sharing information, supporting each other's activities, and keeping in touch, the PCA Midwest remains a vibrant, relevant, involved and connected local trade association that therefore can fully and best represent its contractor members and affiliates. For example:...





MID AMERICA REGIONAL BARGAINING ASSOCIATION











COORDINATING COMMITTEE

Association – signatory with Pipe Fitters LU 597 UA); **SMACNA of Greater Chicago** (Sheet Metal & Air Conditioning Contractors of North America – signatory to SMART Locals 73 & 265). Regular meetings and joint efforts among these distinct yet like-minded organizations

help advance the employers in this area's mechanical trades while maximizing the resources of all involved.







The PCA Midwest (as was the case previously with PAMCANI) carries membership in the **Fox Valley Chapter of the Illinois Plumbing Inspectors Association** (FV-IPIA), and we regularly invite its members to take part in C.E. (Continuing Education) classes and seminars that we present, as well as trading resources to benefit our industry.

The PCA Midwest additionally makes a conscious effort to maintain mutually beneficial connections with the plumbing inspector professional community. Our members and staff often attend the lunch meetings of the FV IPIA Chapter. Equally significant is the fact that the PCA Midwest has continued the tradition (pioneered by PAMCANI) of hosting "Contractor-Inspector Night" annually to ensure that a forum to learn together, exchange ideas and information about the industry, and to keep our collaborative relationship intact and growing. All contractors who are affiliated with the Plumbing Council Midwest benefit from the mutual respect and "industry ties" we strive to keep with the Fox Valley Chapter of the Illinois Plumbing Inspectors Association. Learn more about the Fox Valley IPIA chapter at www.ipiassoc.org/chapters/fox-valley/



IPIA
(FOX VALLEY
CHAPTER OF
THE ILLINOIS
INSPECTORS
ASSOCIATION)



illinois plumbing inspectors association





ASSE
(AMERICAN
SOCIETY OF
SANITARY
ENGINEERS,
IL CHAPTER)

Maintaining our annual membership in good standing with our state's **ASSE** Chapter keeps the PCA Midwest & Plumbing Council Midwest closely connected to this professional organization dedicated to the concept of "Prevention Rather Than Cure" to continually improve the performance, reliability and safety of plumbing systems. Founded in 1906 by plumbing inspectors across the U.S., ASSE International today maintains nearly 50 product performance standards and is a third party certifier for professionals in the plumbing and mechanical industries in the specialized segments of backflow prevention, residential potable water fire protection and more. The Illinois Chapter regularly hosts local trade shows, and provides regular industry news updates that we in turn share with our members and affiliated contractors. Learn more at **www.asse-plumbing.org**.





As the name signifies, this organization (to which the PCA Midwest & Plumbing Council Midwest belong and support through annual dues and attendance at events) focuses on "after (work) hours" functions – golf outings, picnics, parties, leisure activities and charity fundraisers. Plumbing contractors based in the Chicago area's "Southland" meet up and

keep in touch to socialize, network and relax together through the SSPCSS, and the PCA Midwest & Plumbing Council Midwest (with many of our members belonging to SSPCSS) is pleased to "play along." The comradery between the PCA Midwest and SSPCSC stretches many years back, and we hope to keep this tradition of friendship going long into the future.



SOUTH SIDE PLUMBING CONTRACTORS SOCIAL CLUB





PCA MIDWEST & PLUMBING COUNCIL MIDWEST:

Connected to colleagues throughout the plumbing & piping industry in our marketplace, statewide, throughout the U.S., and around the world:

The PCA Midwest and Plumbing Council Midwest keep in close regular contact and exchange industry news and information with the staffs of ASPE (the American Society of Plumbing Engineers, headquartered in Rosemont, Illinois - www.aspe. org); IAPMO (International Association of Plumbing & Mechanical Officials, with a bureau located in Mokena, Illinois – www.iapmo.org) and **PMI** (Plumbing Manufacturers International, based in Rolling Meadows, Illinois - www. safeplumbing.org). In recent years, the PCA (and before that, PAMCANI) have welcomed leaders from all three organizations - as well as the American Backflow Prevention Association, www.abpa.org - to serve as keynote speakers or as panelists, and have toured their members' facilities and even used their meeting space to hold classes, seminars and industryfocused events.







PCA Midwest/Plumbing Council is active in our industry on behalf of all our affiliated contractors.

























PCA MIDWEST & PLUMBING COUNCIL

Always Active In Our Industry















